

Outbound News

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South African DMC Uneath Experience plans to open India Office

TBM Staff | Mumbai

Uneath Experience, South Africa - a full-service luxury destination management company (DMC), plans to open its India Office through its market representative, One Rep Global.

Uneath Experience provides unique locations, upscale accommodations and experiences for the discerning traveller. They seamlessly arrange all ground operating services to travel advisors, tour operators and meeting and incentive groups. From private safaris in the Serengeti, golfing tours in South Africa, scaling the sand dunes of Namibia to trekking with Gorillas in Uganda, the skilled team at Uneath Experience creates experiences.

"There is a growing demand for luxury experiential travel from India and this is evident from our existing Indian clientele who believe in experiencing the best. With our years of experience and connections across Africa we are uniquely placed to showcase the very best of Africa," said Rory Loader - Managing Director, Uneath Experience.

"African experiences are riddled with hidden costs. Squeezing pennies out of paper is a thing here. As a DMC, we won't stand for it. The price we quote you is the price you sign for at the end of the day", said Karen Loader, Director Sales & Marketing, Uneath Experience.

Speaking on this partnership, Sunil Prabhakar, Vice President, One Rep Global said, "It is our responsibility to showcase the strengths, enhance the reputation and significantly grow business for Uneath Experience from India. The brand perfectly aligns for what we stand for – commitment to delivering an outstanding experience to its partners. With offices in Delhi and Pune, we cover all major markets and are soon expanding into other parts of the country.